
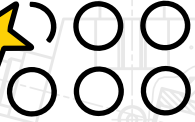


At R&M, we know operational challenges are part of your business — but they don't have to slow you down. We've identified three challenges facing inspection and service teams today.

1  

Differentiation
 Inspection providers can be hard to distinguish beyond price.

2 

Technician Readiness
 Onboarding, supporting and retaining technicians can be a challenge.

3 

Revenue Growth
 Finding new service revenue in stable markets can be challenging.



OLI: The Software Ecosystem

OLI is here to help you stand out in a competitive inspection market, simplify service operations by closing the knowledge gap between new and experienced technicians and unlock new service revenue opportunities.

	OLI App App used to access equipment usage and condition data	OLI App+ Additional subscription within the OLI App allowing technicians advanced feature access	OLI Pro Desktop site that enables remote collection and viewing of crane data
Inspection Sales Assist	Generate inspection report ready data to support faster, more robust insights	-	Administrate inspection data to streamline reporting and documentation without on-site data collection
Technician Assist	Connect, view and share equipment usage data, time-stamped faults and events	Advanced tools guide technicians intuitively through common tasks like commissioning, load testing and troubleshooting	Time-based data supports remote diagnostics, facilitating job planning and technician preparation
Service Sales Assist	Identify service opportunities through actionable equipment data	Optimize technician hours and uncover new billable service opportunities	Advanced usage data, service recommendations and trends without on-site data collection
	Free Mobile App	Annual Subscription per User	Annual Subscription per Crane Activation